

# HME

# Pharmacy

# LTC

Wednesday, July 15th | 3:00- 5:00 | **Registration**

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## Thursday, July 16

- 7:30 – 8:15 Continental Breakfast (Registration Open)
- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – 10:00 **State of the Industry Brad Kile, PhD, Kile Consulting (1.5 CE)**
- 10:00 – 10:30 Break
- 10:30 – 11:30 State of the HME Industry Address
- 11:30 – 12:30 SystemOne Enhancements
- 12:30 – 1:30 Lunch | 1:00 – 5:00 **Expo Open**
- 2:00 – 3:30 **Advocacy Panel – Brad Kile, Moderator w/ Claudia Schlosberg (ASCP), Phillip Quinland (NCPA), Karyn Estrella (NEMED), Heidi Ecker (NACDS) (1.5 CE)**
- 3:30 – 4:00 Break in Expo
- 6:30 PM | **Visit Graceland-Private Dinner & Tour**

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## Friday, July 17

- 7:30 – 8:15 Continental Breakfast
- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – 10:00 SystemOne Reports – Creation & Manipulation
- 10:00 – 10:30 Break
- 10:30 – 11:30 SystemOne – Unknown Powerful Features
- 11:30 – 12:30 **Making Money in HME the RIGHT Way Sarah Hanna, VP, ECS Billing & Consulting (1.0 CE)**
- 12:30 – 1:30 Lunch | 1:00 – 5:00 **Expo Open**
- 2:00 – 3:30 Top 15 Commonly Asked Questions Resolved
- 3:30 – 4:00 Break in Expo
- 4:00 – 5:00 Managing Your Resupply and Rental Business

## Friday, July 17

- 7:30 – 8:15 Continental Breakfast
- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – 10:00 Opening Comments: Bob Moser, Winston-Salem Healthcare—Workflow/AutoFill Demo w/ POS & IVR
- 10:00 – 10:30 Break
- 10:30 – 11:30 RxCare Plus Enhancements
- 11:30 – 12:30 **Making Money in HME the RIGHT Way Sarah Hanna, VP, ECS Billing & Consulting (1.5 CE)**
- 12:30 – 1:30 Lunch | 1:00 – 5:00 **Expo Open**
- 2:00 – 2:30 QS/1 Services
- 2:30 – 3:00 IVR/QDM/WebRx
- 3:00 – 3:30 Point-of-Sale & Handheld Unit
- 3:30 – 4:00 Break in Expo
- 4:00 – 5:00 Multi-Site Management (MSM)

## Friday, July 17

- 7:30 – 8:15 Continental Breakfast
- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – 10:00 **LTC Update Claudia Schlosberg, Director, Policy & Advocacy, ASCP (1.5 CE)**
- 10:00 – 10:30 Break
- 10:30 – 11:30 Interfaces for PrimeCare
- 11:30 – 12:30 Workflow/AutoFill Demo for PrimeCare
- 12:30 – 1:30 Lunch
- 1:00 – 5:00 **Expo Open**
- 2:00 – 3:30 WebConnect V3
- 3:30 – 4:00 Break in Expo
- 4:00 – 5:00 QS/1 Consulting for PrimeCare

## Saturday, July 18

- 7:30 – 8:15 Continental Breakfast
- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – Noon **Expo Open**
- 8:30 – 10:00 **The Economy – How to Improve Your Business Jack Evans, President, Global Media Marketing (1.5 CE)**
- 10:00 – 10:30 Break
- 10:30 – 12:30 SystemOne IVR, POS, Diabetic Supply Rebates
- 12:30 – 1:30 Lunch
- 1:30 – 2:30 Mobile Computing for Delivery Drivers
- Mobile Inventory Counting
- 2:30 PM Conference Adjourned

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- 8:15 – 8:30 General Session – Morning Intro
- 8:30 – Noon **Expo Open**
- 8:30 – 10:00 **The Economy – How to Improve Your Business Jack Evans, President, Global Media Marketing (1.5 CE)**
- 10:00 – 10:30 Break
- 10:30 – 11:30 **340B Update – Jerry Sveum, President, Sveum Consulting (1.5 CE)**
- 11:30 – 12:30 Best Practices & Workflow
- 12:30 – 1:30 Lunch
- 1:30 – 2:30 QS/1 Consulting | 2:30 PM Conf. Adjourned

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- 8:30 – Noon **Expo Open**
- 8:30 – 10:00 **The Economy – How to Improve Your Business Jack Evans, President, Global Media Marketing (1.5 CE)**
- 10:00 – 10:30 Break
- 10:30 – 12:30 PrimeCare Billing (Invoice, Rebill, Billing Matrix)
- 12:30 – 1:30 Lunch
- 1:30 – 2:30 Multi-Site Management (MSM) for PrimeCare
- 2:30 PM Conference Adjourned

